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An Introduction to the Supplier Diversity Program

May 18, 2021



The following information is a brief overview of the vendorization process at the University of Miami.

It serves as a starting point for those interested in providing products or services to the UM community.

For additional information about how to do business with UM, and a list of key procurement professionals visit

University of Miami Academic Purchasing
<https://www.purchasing.miami.edu/>

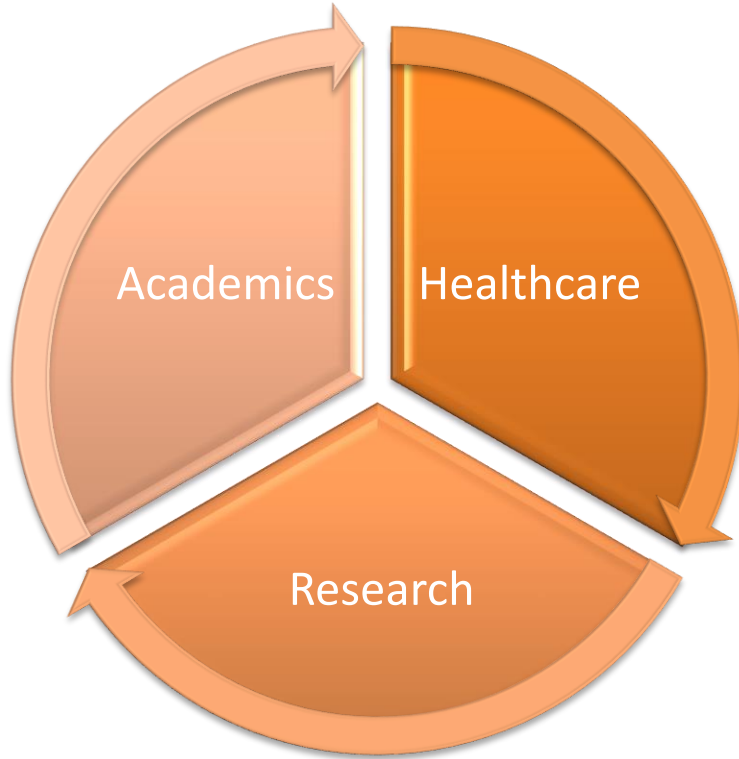
UHealth Supply Chain Services
<https://umiamihealth.org/vendors>

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The bigger picture

Who We Are



The University of Miami began as a small Liberal Arts College and School of Music with 646 full-time students.

Today, UM is home to over 32,000 staff, faculty and students across 3 campuses, 11 schools and colleges, and over 40 healthcare and research sites.

Learn more at welcome.miami.edu

The University of Miami is Committed to an Inclusive Community

In 2025 the University of Miami will celebrate it's 100-year anniversary.

Supplier diversity is critical in UM's ability to maintain operational efficiency, financial sustainability, and an inclusive culture of belonging.

A diverse supply chain supports the University's mission to transform lives through education, research, innovation and service by:



Empowering UM with diverse expertise to enhance efficiency while meeting service, value, and outcome standards



Fueling economic health



Connecting UM to unique ideas, innovations and valuable partners



Connection Points for Diverse Suppliers

Representatives from Purchasing, Supply Chain Services, and the Business Development Program collaborate with University buyers throughout all the campuses to identify products, services and vendors.

Purchasing

Supply Chain
Services

Business
Development
Program

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Let's take a deeper dive

UM's Supplier Diversity Program is known as the Business Development Program (BDP)

Vision: To be highly regarded in South Florida, best in class in engagement and outreach efforts, and nationally recognized for the active utilization of women and minority suppliers in high value commodities and services.

Mission: To build a strong Business Development Program through collaborative partnerships across the University and advancing the development and utilization of minority-owned business enterprises (MBEs).



Business Development Program Goals

Inform | Include | Inspire | Impact

- Have and utilize a supplier pool that reflects South Florida's multicultural community
- Bring products and services to UM that meet expectations for quality, value and outcomes
- Fuel local economic growth and well-being
- Increase awareness of UM's business development program and its value



Learn more at miami.edu/bdp

Purchasing and Supply Chain Services

Purchasing works with academic and research teams while Supply Chain Services works with healthcare and clinic teams to identify, vet and approve new vendors, products and services.

Both Purchasing and Supply Chain Services share the same mission and guiding principles.

Mission

- Support and advance the University's academic, research and healthcare missions
- Superior financial and operational services
- Enhancing and protecting the University's assets
- Value added services

Guiding Principles

- Honesty, fairness, professionalism
- Ethical standards policy



Purchasing & Supply Chain's Role with Diverse Vendors

Purchasing and Supply Chain Services are a conduit for opportunity

- Include minority, small and women-owned businesses in bid and contracting opportunities
- Mentor businesses to help increase capacity
- In conjunction with the Business Development Program, host training, outreach and networking sessions
- Assist University departments in identifying diverse vendors to fulfill their goods and services needs



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Become an approved vendor

Before Doing Business

We encourage you to get acquainted with our policies and requirements and reach out to members of the Purchasing and Supply Chain Services teams responsible for the categories you provide goods and services.

You may send a capability statement and request an introductory meeting via email at:

Academic Purchasing:

PurchasingAcademic-ResearchHelpDesk@miami.edu

305-284-5751

Supply Chain Services:

Sourcing.supplychain@miami.edu or supplychain@miami.edu

305-243-4996

Onboarding

If it is determined there is a need to authorize a new supplier, a UM representative will launch a request in Workday, our financial system.

Within 24 to 48 hours from the time the request is submitted, you will receive an invitation to complete the application in the supplier portal.

You'll need the following information to complete the application.

- Address, phone number and email for the business and all key contacts
- List of products and services you supply
- Diversity information and certifications
- Certificate of insurance with University of Miami named as additional insured
- W-9 or W-8 information (www.irs.gov/forms-pubs)

Make sure you've answered all the required fields including the diversity information!

After UM receives the completed application, the information will be reviewed and validated. Once approved, you'll be notified, and you may begin conducting business!

Learn more at <https://www.purchasing.miami.edu/assets/pdf/supplier-registration-steps2.pdf>

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Connect with us

Participate in Local Programs and Meet UM Buyers

UM has been an active supporter of the Florida State Minority Supplier Development Council (FSMSDC) since the 1980's.

Representatives from Purchasing, Supply Chain Services, and the Business Development Program collaborate with FSMSDC on a number of programs

- FSMSDC Expo and Tradeshow
- Business Opportunity Matchmaker and Procurement Summit
- Annual Fall PowerNet at UM
- FSMSDC Annual Gala





Contact Information

Purchasing

[PurchasingAcademic-
ResearchHelpDesk@miami.edu](mailto:PurchasingAcademic-ResearchHelpDesk@miami.edu)

305-284-5751

Supply Chain
Services

Sourcing.supplychain@miami.edu

or

Supplychain@miami.edu

305-243-4996

Business
Development
Program

alauredo@miami.edu

SUPPORTING *your* **BUSINESS**

The University of Miami is proud to work with suppliers who reflect the full diversity of our multicultural community of more than 32,000 students, faculty, and staff. Together, we all succeed.

Contact the Business Development Program to discover your opportunities to work with the U.

miami.edu/bdp



Thank You!

Together, we all succeed.

